

# EQUIPMENT SURVEY RESULTS

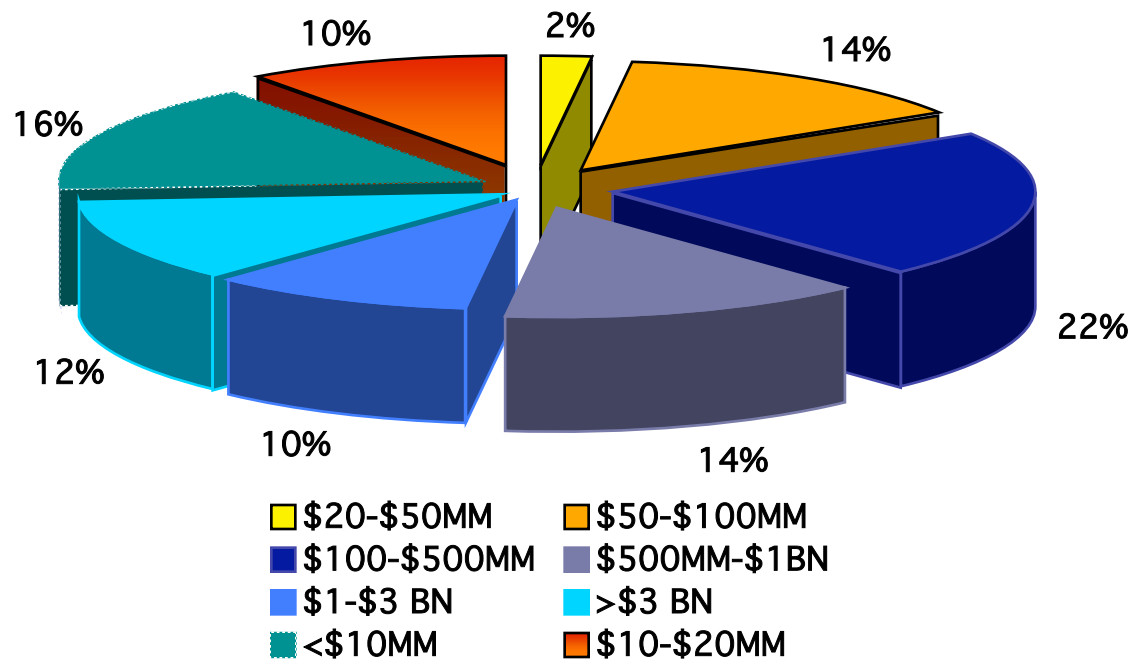
## 2006 vs. 2005

### OVERALL RANKING SCORES

TABLE 1

Equipment Type	2006 Score	2005 Score	Difference
CONSTRUCTION	3	3	0
MEDICAL	4	7	+3
TRUCK/TRAILER	5	3	-2
OIL/GAS/ENERGY	8	16	+8
MARINE/INTERCOASTAL	12	16	+4
RAIL	13	11	-2
MACHINE TOOLS	14	7	-7
AIRCRAFT	16	26	+10
CONTAINER/CHASSIS	17	16	-1
PRINTING	22	22	0
PLASTIC	23	18	-5
HI-TECH/COMPUTER	23	13	-10
TELECOM	25	26	+1
FF&E	27	26	-1
AUTOMOBILE	29	29	0

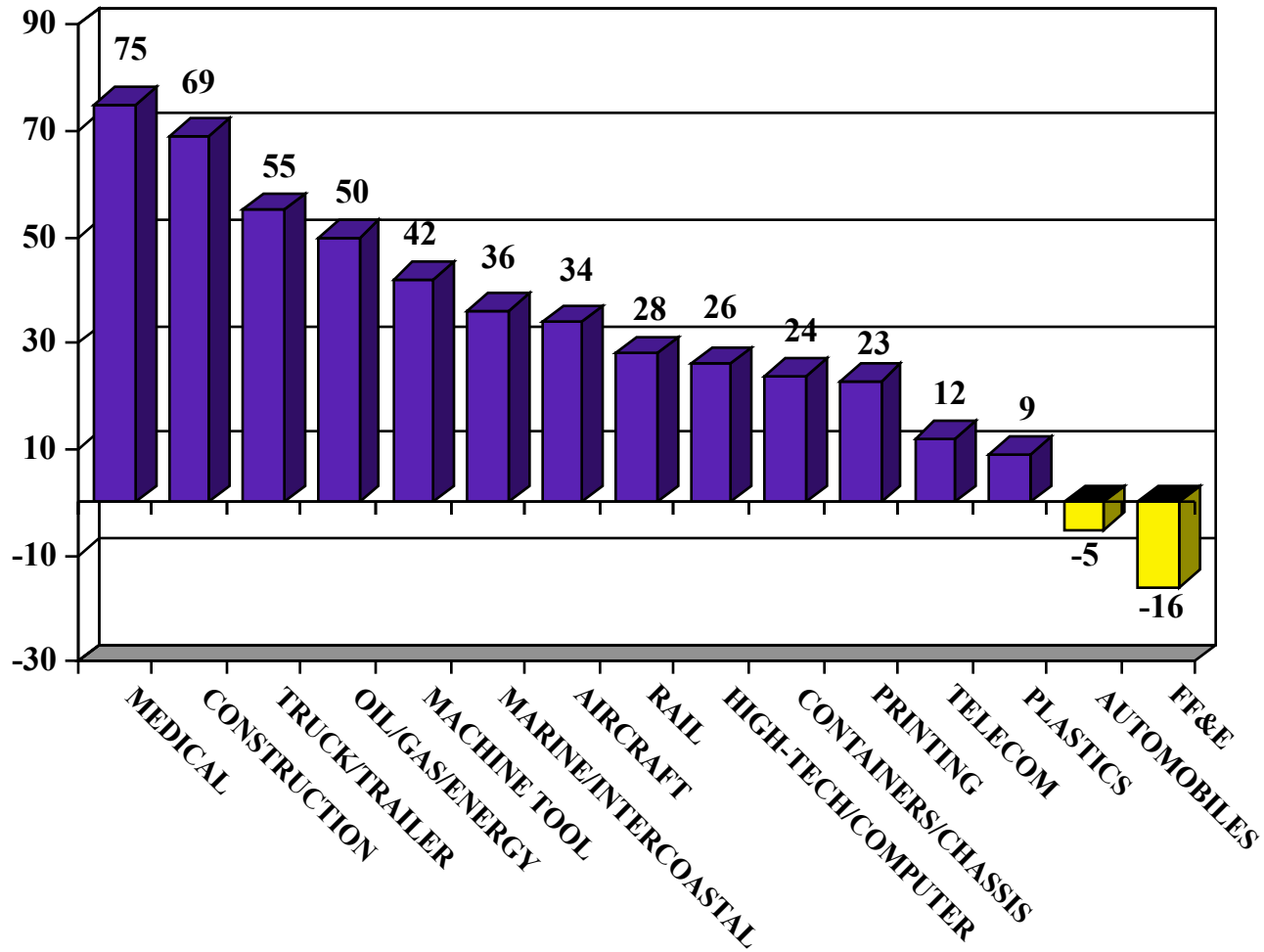
## COMPOSITION OF RESPONDENTS TO 2006 SURVEY



Source: IEC Research

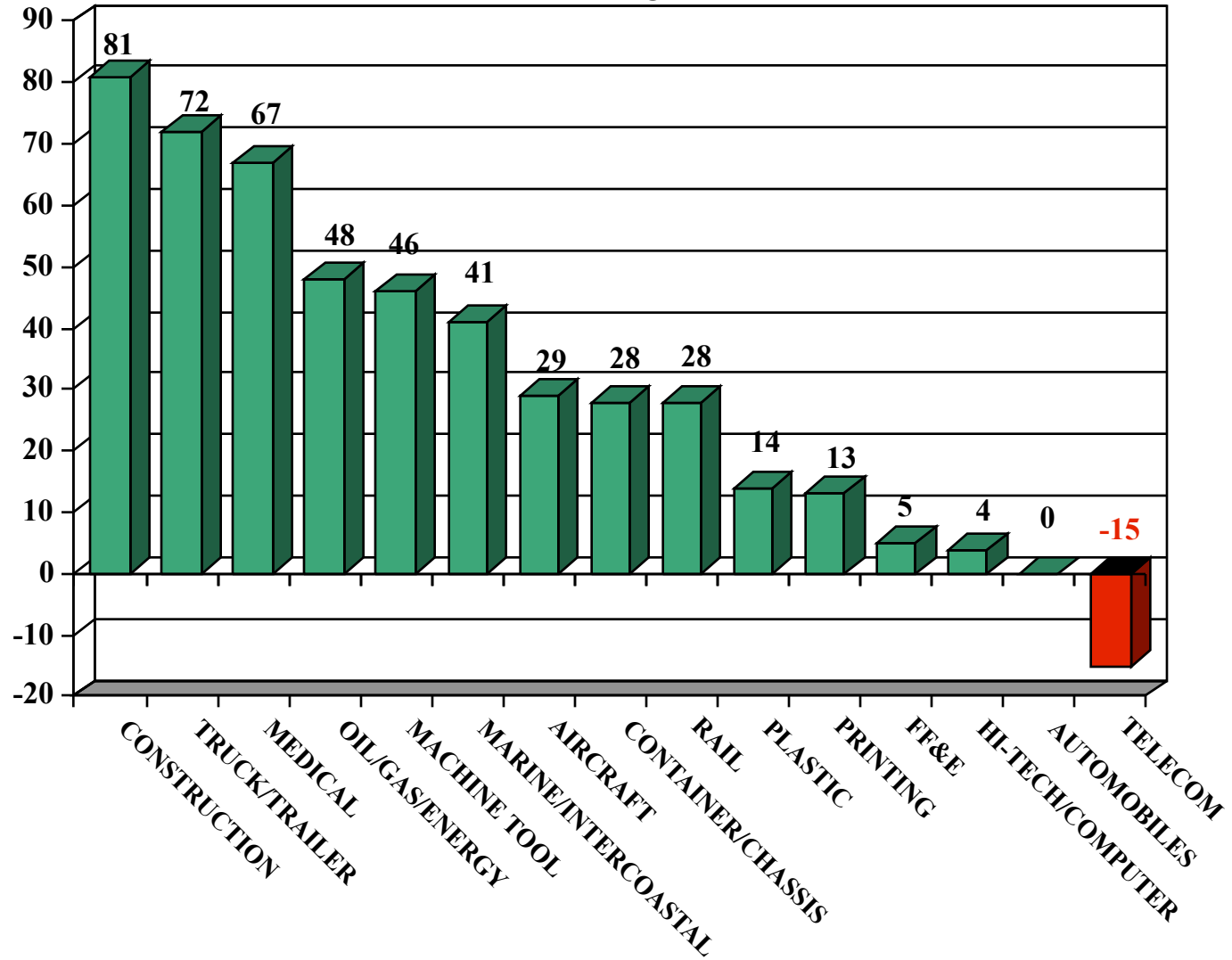
# FUTURE LEASING BUSINESS VOLUME BY EQUIPMENT TYPE (Unweighted)

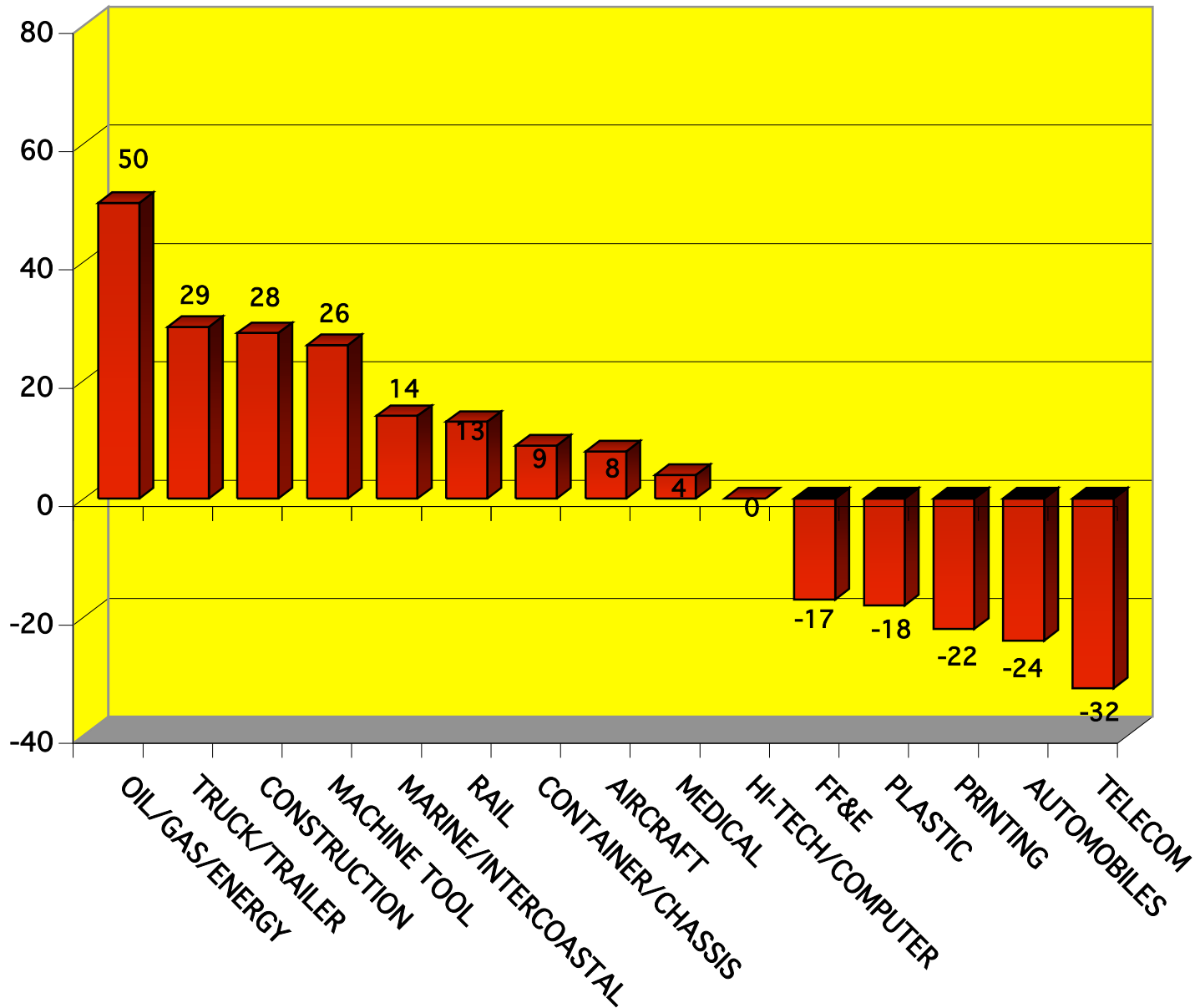
CHART 1



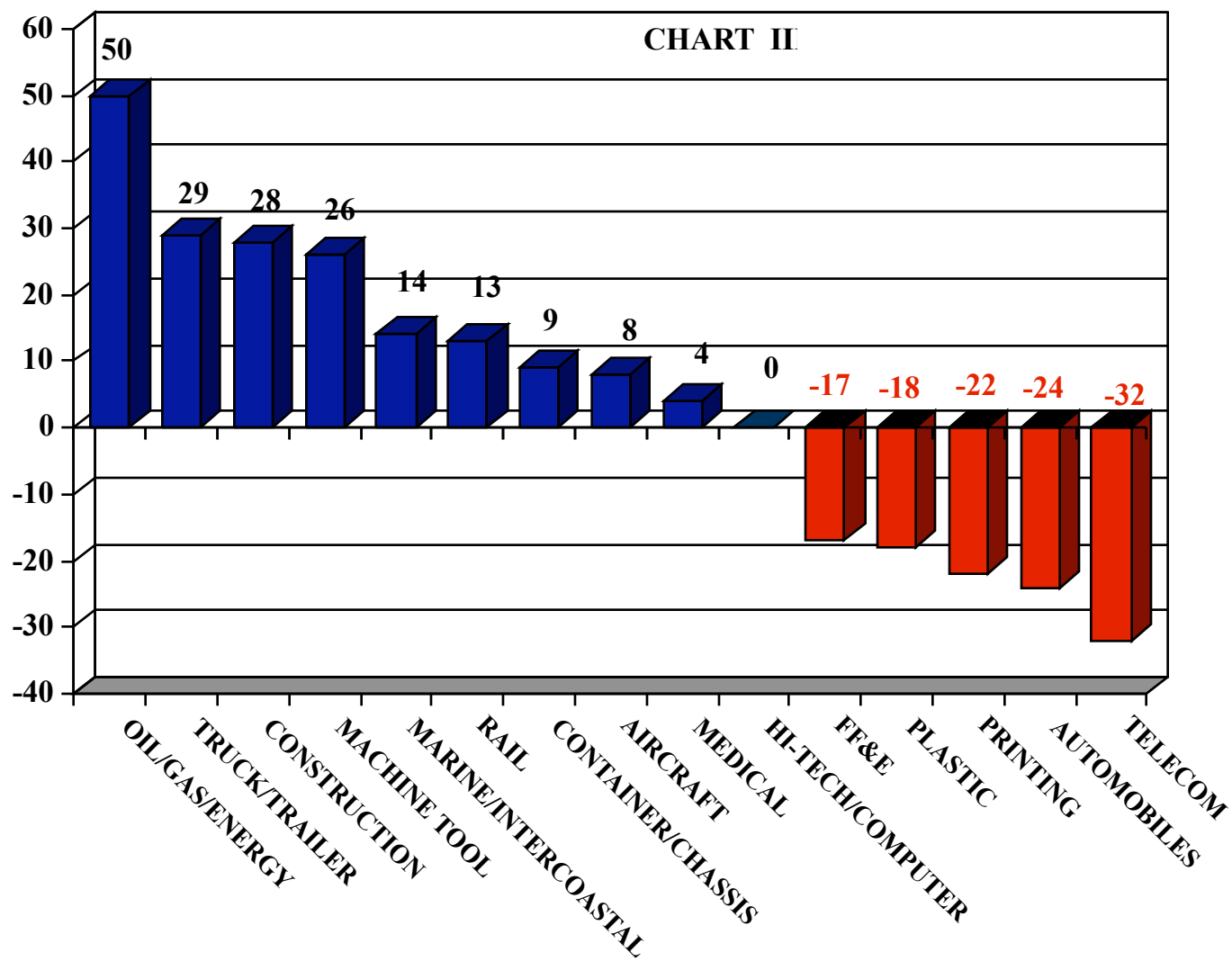
# 2005 LEASING BUSINESS VOLUMES v. 2004 BY EQUIPMENT TYPE (Unweighted)

CHART II



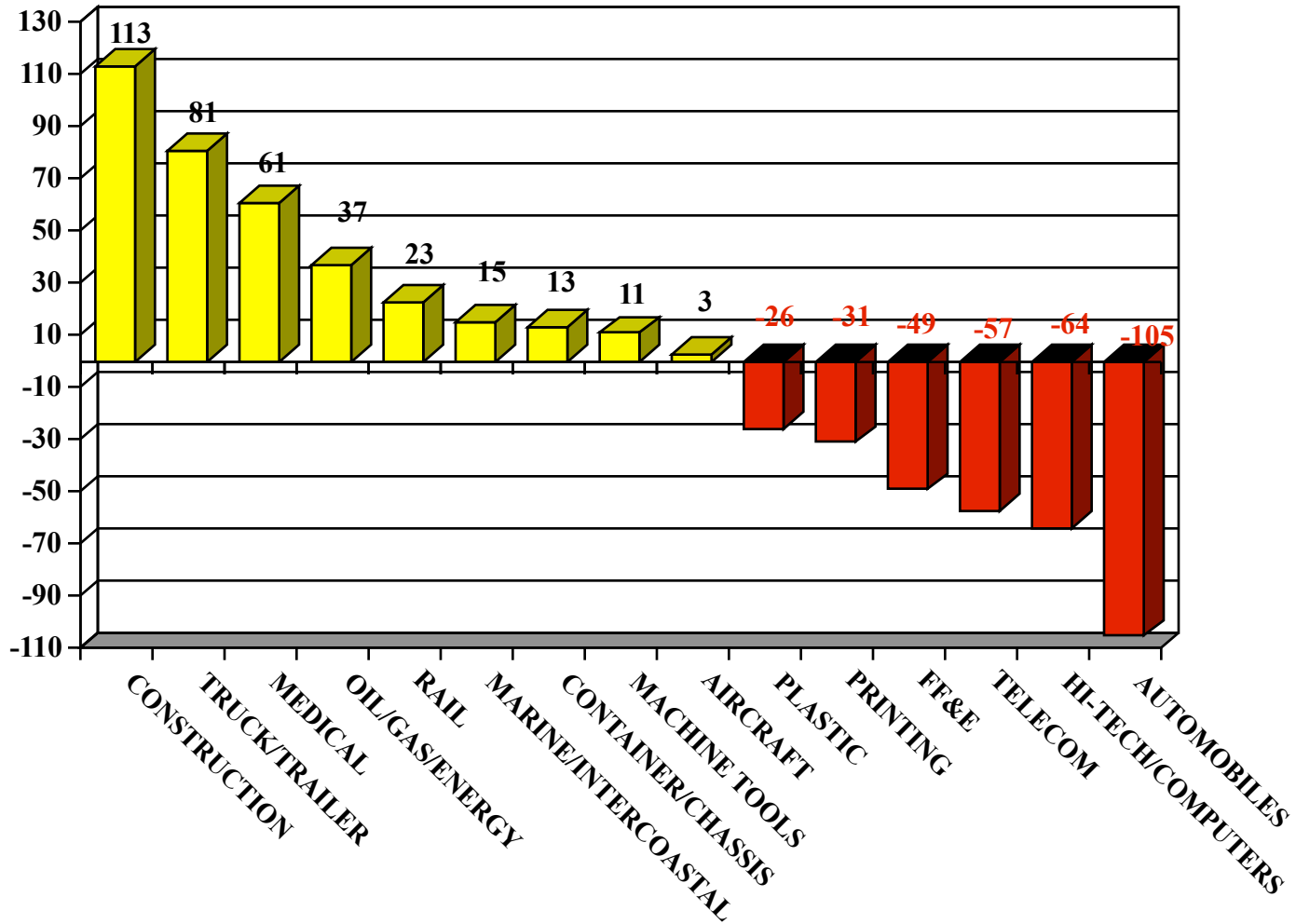


## CHANGES IN RESIDUAL POSITIONS BY EQUIPMENT TYPE (+ increase / - decrease)



**WEIGHTED FUTURE OPPORTUNITIES RANKINGS  
BASED ON QUESTIONS III AND IV  
3 BEST (+) AND 3 WORST (-) BY EQUIPMENT TYPE**

**CHART IV**



# OVERALL RANKING LOWEST SCORE BEING THE BEST

CHART V

